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## BHBI CONSULTANCY ACHIEVES COLLABORATION SUCCESSES

**BHBi is delighted to announce the success of their recently formed strategic partnerships, which combines their internal audit & assurance, training, and consultancy strengths to offer competitive, value adding services to the marketplace.**

BHBi Consultancy was established in 2005 by Mark Barnes & Paul Haley. They have over 35 years combined Internal Audit experience, within a variety of sectors & industries. Both are highly qualified professional MIIA members of the Institute of Internal Auditors UK & Ireland, and are accredited lecturers for the Certificate in Internal Audit & Business Risk.

BHBi joined ContractShop in 2006 in order to become more effective in winning new work and attended workshops on Successful Tender Writing. They soon realised that a collaborative approach would enhance and compliment their services and add more value to their customers.

BHBi identified key potential partnerships with KTS Owens Thomas, the Institute of Internal Auditors, Greymatter UK Limited, the Chartered Management Institute, the Institute of Business Consultancy, and HM Treasury.

In recent months, this strategy has shown success in delivering assurance services, winning new work, developing new products, having a portfolio of accredited training through a variety of Governing Bodies, and opening up new markets through the joint approach. BHBi has experienced a surge in training enquiries and provision.

BHBi Managing Director Mark Barnes said, "BHBi is delighted to work with our partners to offer competitive professional and holistic service to our customers."

The BHBi and KTS Owens Thomas collaboration has created a joint team of highly qualified and experienced professional Internal Auditors FIIA, MIIA, GIAC, IT Auditors, and Accountants, as well as business experts. KTS Owens Thomas Senior Manager Carol Warburton said, "The joint resources and complimentary skills that we have has combined to



give a unique first class quality solution for internal audit support and provision. We look forward to building on our partnership BHBi.”

BHBi has recently become an approved tuition provider for the IIA Diploma in Internal Audit Practice. An Accredited Tuition Provider Certificate is being presented at a ceremony in Cardiff on 30 January, attended by Jane Hutt AM Minister for Education, Lifelong Learning & Skills. Clients have been coming from all over the UK to attend training sessions and BHBi is now opening new training centres in London, Belfast and Edinburgh.

The ability to offer a variety of accredited training has recently led to BHBi winning work to deliver the IBC Certificate in Management Consulting Essentials to officers in Dorset County Council

BHBi and GreyMatter have developed Propeller© - a unique management tool that helps SME businesses to balance financial and non-financial objectives. The diagnostic element was specially adapted to measure and compare performance of Internal Audit departments across Government and results presented at a HM Treasury Conference. The collaboration was a direct result of making contact through ContractShop.

BHBi can be contacted by FREE PHONE 0800 0 329 923 and email [paulhaley@bhbi.co.uk](mailto:paulhaley@bhbi.co.uk). Further information is available on our website [www.bhbi.co.uk](http://www.bhbi.co.uk)

